



L'ASSOCIATION DES PILOTES MARITIMES DU CANADA
CANADIAN MARINE PILOTS' ASSOCIATION

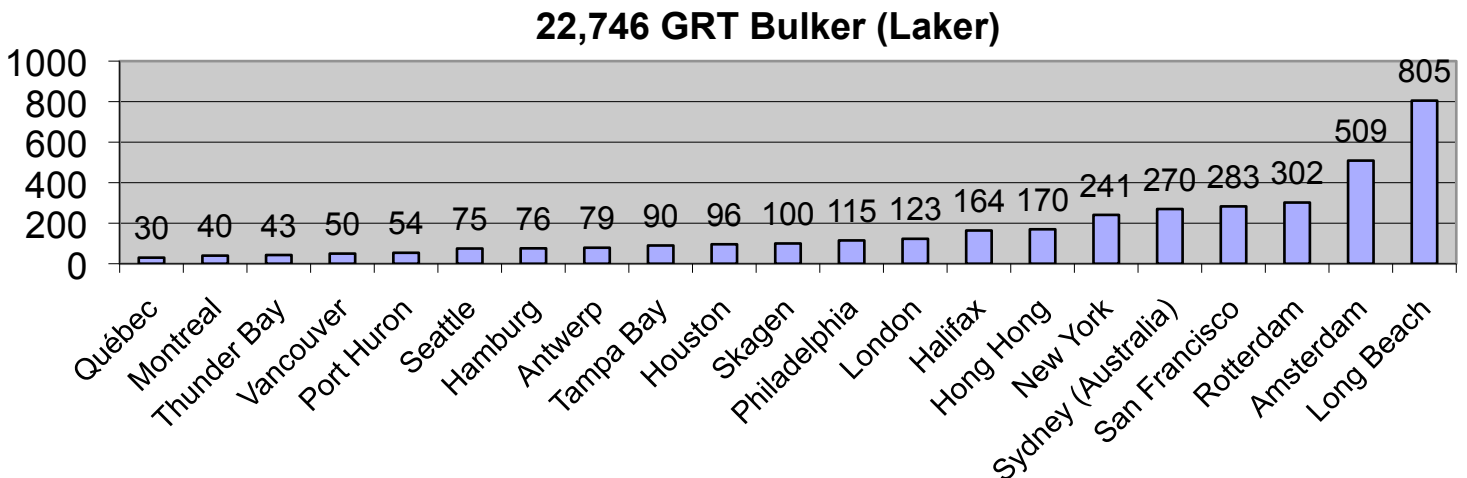
Canadian Pilotage Provides Better Value for Money Than Almost Any Other System in The World

Canadian pilotage provides users with a top-notch service, operating with a safety record of virtually 100%, handling ever-larger vessels through increasingly congested waterways. Yet the pilotage tariffs charged to users of the service by the country's four regional pilotage authorities are among the lowest in the world, and have been for many years. Excellent service at a very reasonable cost adds up to a great value-for-money proposition.

A Comparison of Canadian Tariffs with Other Jurisdictions

When compared to other jurisdictions around the globe, the Canadian pilotage tariff is low. The following tables illustrate the cost of pilotage service per nautical mile for a representative sampling of pilotage assignments around the world. Canadian pilotage costs compare favourably with other locations.

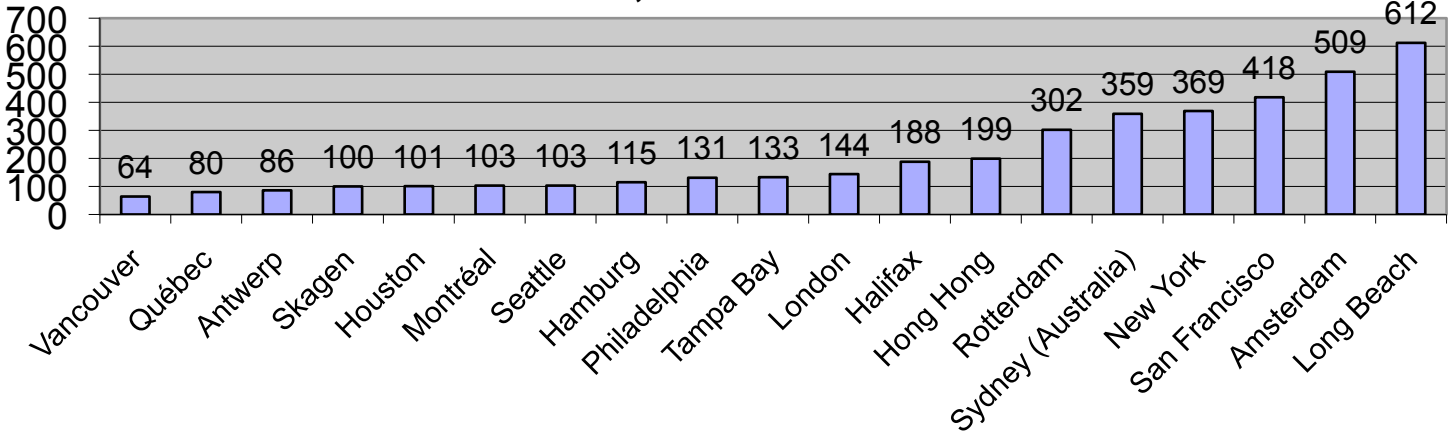
Canadian pilotage tariffs are not only lower than those charged by most competing jurisdictions, but they represent, in absolute terms, only a small fraction (approximately 2%) of the overall operating costs for shipping lines. It follows that the cost of pilotage in Canada has no negative impact on modal preference, choice of shipping route or rates charged to shippers.





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40,000 GRT Tanker



55,594 GRT Container Ship

